

#### CHANGES TO THE DRY DUAL LAYER POLYESTER ISOLATOR BONNET STERILE

### Q1. Why are you changing this product?

In terms of the double bagged polyester isolator bonnet, we are not changing the product that you have become familiar with. Instead after listening to our current customers we have looked at the way the product is packed and shipped in order reduce waste and improve logistics.

# Q2. If the changes are so limited why are you changing the Product Family, Product Name and Product Code for the Polyester Isolator Bonnet Sterile?

Throughout our product range we are looking at making our naming conventions simpler to manage whilst at the same time making the product family and product name more descriptive to the customer. In this case as we are also changing the way the product is packed, we have taken the opportunity to update the Product Code to make a clear distinction between the old and the new.

# So ZSPW12ZZZ WhiteGuard 3 Isolator Cleaning Bonnet Dry becomes ISEDR0140 PureGuard 6 Dry Dual Layer Polyester Isolator Bonnet Sterile

As the product is now part of the PureGuard family, we have also taken the opportunity to brand the box so that it is more easily identifiable as one of our products.

#### Q3. So how are you changing the Product Packaging?

Firstly, we have significantly reduced the amount of plastic that each isolator bonnet is packed in although it does remain double bagged. In addition, to reduce the amount of wasted space when shipping we have also doubled the number of bonnets within a box and this has resulted in a slightly larger but still compact box size.



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## Q4. Have these changes made the product more expensive?

At first sight it might appear that the product is more expensive but the actual price per bonnet has remained constant. The price change is driven by the fact that the number of bonnets per box has doubled from 20 to 40.

## Q5. Is there anything else I should be aware of in relation to the Polyester Isolator Bonnet Sterile?

As the product is unique to Micronclean in the way it is washed and processed in our Class 4 cleanroom laundry and packed in our Class 6 area, we have taken the opportunity to produce a new Process Overview which outlines the manufacturing process. This document is available upon request.

## Q6. So, when can I expect to see the new product being available for ordering?

We are taking this opportunity to make you aware of these changes ahead of the revised product becoming available to order so that we can answer any further questions you may have and you can update your systems accordingly. Based on our current project timeframe we expect the new product to become available from early 2021.

Product Code	Product Family and Number	Full Brochure Name	Size	Pack Qty	Case Qty
ISEDR0140	PureGuard 6	Dry Dual Layer Polyester Isolator Bonnet Sterile	One size	EA	40
ZNSS01035	PureGuard 7	Stainless Steel Short Handle Isolator Cleaning Tool Non-Sterile	350mm	EA	EA
ZNSS01061	PureGuard 7	Stainless Steel Long Handle Isolator Cleaning Tool Non-Sterile	610mm	EA	EA

