# WHY MICRONCLEAN





# STEWARDSHIP



## **Family Owned**







Simon Fry

3<sup>rd</sup> Generation



Long term UK based investment in facilities and products means that we can channel our resources into serving our customers needs rather than satisfying external shareholders dividend requirements.



### Ethical fair-trading practices

backed by independent assessment such as the Textile Services Association Workwear Code of Clarity which means that we don't hide or inflate our residual values.



Production delivered by a valued workforce who benefit from secure employment terms, wages above the national living wage, companywide Profit Related Pay scheme and inhouse mental health support.

# Flat Management Structure



A company that puts the customer at the heart of what we do.



A responsive, approachable company that can make decisions quickly with clear levels of responsibility and defined escalation routes.

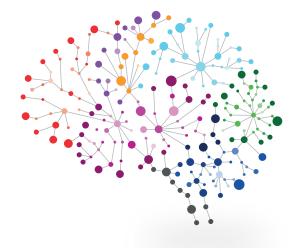


A flexible approach to both new and existing customers so we can work with you to develop long term partnerships.

# KNOWLEDGE







## **Market Intelligence**



Dealing with a commercial team with over 100 years of accumulated experience, backed by extensive internal training programmes covering both product and regulations to keep them up to date.



Interacting with the largest UK Cleanroom garment supplier who has invested in our own internal R&D function. This drives forward initiatives such as our unique garment testing programme, which helps you remain compliant with the updated Annex 1 requirements.

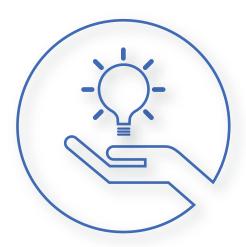
## Customer Knowledge

A dedicated first point of contact who will fully understand your needs and can tailor our offering to happily deal with both garment and consumable enquiries, without the need to call multiple suppliers.

A nominated customer service "buddy" who will oversee the day-to-day operation of your account. This gives you continuity of service through more than one person understanding your account and its history.



# INNOVATION



## **Innovation Strategy**



A company that is not just prepared to offer "me too" products but is actively searching for ways to improve your efficiency and quality. This is supported by the appointment of an Innovation Director to the board to ensure that we deliver on that promise.

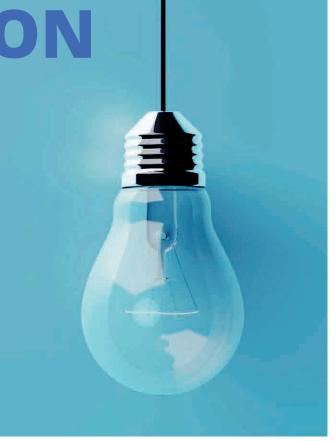


The opportunity to work with us and engage in In-House creativity sessions facilitated by our trained internal Creativity Support Group to allow us to understand your issues and work towards solutions.



A dedicated team of R&D Project Leaders

covering a range of specialities from microbiology to product design who work on multiple innovation projects alongside staff drawn from other departments. This means that whatever the task, we can assign a level of resource that is appropriate and knowledgeable.



### **R&D Function**



A team of trained scientists that are fully engaged with the process of developing and supporting unique blends of disinfectants and wash chemistry.



A dedicated wash trial facility that exactly matches our production plants so that we can fully validate new garments before they reach our customers' production areas.



A new state of the art product testing laboratory with a controlled environment and new equipment which ensures the quality of our finished products and validates all our processes.

**EXCELLENCE** 





**Our own purpose-built facilities** that give you increased security of supply.

Shorter lead times for cleanroom textiles as we hold core stock of standard items in standard sizes

Shorter lead times for consumable items as we hold stocks of finished goods and essential components at our own premises.

Flexible consumable planning cycles which we control that can be adjusted to meet short term requirements or flex to reflect stock requirements.

## **UK distribution hubs**

**Tracked and timed deliveries** throughout the UK using our own fleet of vehicles and drivers.

**Delivery schedules** that can be set to reflect your needs and your storage capabilities.

A single combined delivery for both garments and consumables without a separate charge for consumables





A dedicated customer garment portal that allows you to see your garments in 'real time' giving full traceability alongside optimised reporting.

Garment decontamination and processing history via our SCADA systems.  $\label{eq:cappa} % \begin{subarray}{ll} \end{subarray} % \begin{subarray}$ 

**Garment scan-out technology** to individual locations on your sites using advanced point of delivery scanning technology.

Full traceability of manufactured batches for consumables.

# **Quality Certifications**

Working with the only UK cleanroom laundry to achieve GMP certification, demonstrating our clear commitment to providing a market leading cleanroom laundry service which is appropriate to our customer's needs and is backed by independent verification.

**Proven system and processes** that are fully tested and certified by external auditing bodies including:



**Routine documentation** that has the rigour you require to help with your compliance requirements.

## **Micronclean Facilities**

#### Class 4 Cleanroom Laundry, Skegness

Micronclean operates the largest dedicated ISO Class 4 (GMP Grade B) Cleanroom Laundry in the UK which has a capacity of more than 70,000 garments a week. 'The Cube' is a £400k investment programme which has delivered a 35% increase in capacity at its Class 4 Cleanroom Laundry, by processing dedicated pieces such as goggles, mops and gauntlets. Being market leaders, not just in terms of scale but in terms of products and services, we are trusted by some of the largest pharmaceutical companies in the UK and the NHS.

### Class 6 Cleanroom Laundry, Louth

Micronclean operates one of the most technically advanced ISO Class 6 (GMP Grade C) Cleanroom Laundries in Europe, with the capacity to process more than 120,000 items a week. Our Louth plant is highly automated and was purpose-built to exploit the power within our Protrack garment tracking system.

#### Workwear Laundry, Grantham

At Micronclean we understand how important it is that garments remain compliant and safe to use. Our laundry at Grantham has been developed over the years to become a dedicated PPE processing plant and is capable of processing over 40,000 garments a week

#### MicronDevices Manufacturing Cleanroom, Skegness

In 2017, Micronclean designed, built and qualified a purpose-built GMP Grade C (ISO Class 6) cleanroom for the assembly and packing of MicronDevices Sterile Packs. The design encompassed state of the art air handling and filtration systems, materials transfer capability, continuous pressure monitoring and a two-stage changing suite. Within this facility we have the capability to rapidly develop custom packs to meet customer specific requirements.

### Micronclean Assembly Manufacturing Cleanroom, Skegness

In 2022 Micronclean invested £1.8m in a brand new manufacturing cleanroom to cope with the increased demand for our core products which include Alcohol Trigger Sprays and Pre -Saturated Wipes. Our facility includes a fully automatic fill line with a capacity of 20 bottles a minute alongside a semi-automatic fill line for pre-saturated pouch wipes both fed from a single dedicated tank farm.

#### Warehousing, Skegness

Micronclean operate two separate warehouses in Skegness. Our Textile Stores is where we receive garments from the manufacturers, check them for conformity and undertake the labelling operations before registering the garment on Protrack so that it is ready for immediate use after its first wash.

Our Consumables Warehouse is a dedicated facility holding over £3m worth of stock and is used to service both our in-house cleanroom manufacturing operations and our worldwide cleanroom consumables business.





T: +44 (0)1754 767 377 E: sales@micronclean.co.uk W: www.micronclean.com

